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Dashboards

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COUNTRY GO TO MARKET DASHBOARD

February 2018

MOBILISE, EXECUTE, DELIVER			Marketing Activity Description	Annual Budget	Actual YTD	Jan	Feb	Mar	Apr N	May Jun
KDD	RAG		LetsGO in System LetsGO Framework briefed to all staff							
 Drive LetsGo Marketing Comment on Launch Comment on Material received Comment on Insights on LetsGo in your market Propose value propositions to win customers 		LetsGo	LetsGO accounts for All staff Launch material Printed LetsGO Launch LetsGO Activations LEtsGo Conversion Digital Campaigns Review Insights Total LetsGo Investment	0	(
 xxxx Support Sales & Marketing campaigns Comment on Sales campaign Comment on Digital campaigns xx 		Sales & Marketing Support (BAU)	World Cup Campaign LetsGO iits Possible Campaign Improving Life Campaign Total Business as Usual investment ABL	1						
Support Brand visibility ABL BTL 		Support Visibility	BTL Media Coverage Total Visibility investment	0						
OTHER KEY COUNTRY MARKETING INITIATIVE		Total		1	C					

- Comment on Activities and efforts on LetsGO
- · Comment on Business as Usual Activities and how marketing is supporting Sales teams
- Comments of Media coverage / Corporate Social Investments

